



Corporate Profile



Since 1984, The Pacific Financial Group, Inc. (TPFG) has built a rich tradition of serving financial advisors and investors with best-in-class investment solutions and concierge-level customer service. The firm is a pioneer in the evolution of Self-Directed Brokerage Account Management (SDBA) for 401(k), 403(b), and 457 plan windows.

At our core, we are an innovator. An innovator of products and services that empower independent financial advisors to give advice where it's needed most. During our history, we've transformed from a small, boutique investment management firm to the only multi-manager, mutli-mandate marketplace leader in the SDBA space.

The firm has now expanded unique offerings and pricing within our turnkey asset management platform to service advisors on all aspects of their business.

Consider TPFG a trusted partner with a shared vision for your success. We're riding alongside on your journey to accelerate growth and deliver the best possible investment outcomes for your clients.

Megan Meade

CEO, Founding Managing Member





40+ Years

Over four decades in business



5.2 Billion

Assets under management

As of 10/31/25



21,000+

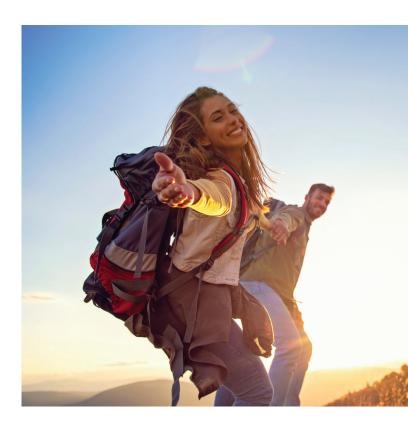
Number of investors we serve

We Give You Something Different.

Our Turnkey Asset Management Platforms (TAMP) provide advisors with two different levels of consulting services, a wide range of investment solutions for all types of accounts, including self-directed brokerage accounts (SDBA), and advanced technology to enhance the advisor-client experience.

Our tech stack includes RiskPro[®] and a Guided Paperwork Solution (GPS) for easy digital client onboarding and servicing.

Envision TPFG as your reliable ally, dedicated to expanding your practice, optimizing your time, and helping your clients reap the benefits of success.



Holistic Management Made Easy



Our solutions are built to accommodate all account types, including in-plan SDBA, our platforms are tailored to support both multi-manager and multi-strategy approaches seamlessly.



Advantage TPFG.

The Pacific Financial Group (TPFG) brings the expertise of an elite lineup of asset managers to the average investor.

Institutional money management is not just for the ultra-wealthy or large institutional investors anymore. Retirement plan investors have worked hard and earned the right to enjoy the same sophisticated and transparent asset management services that large investors have benefited from for decades.

The Pacific Financial Group has attracted the attention of some of the world's premiere money managers, which gives investors unique access to institutional level asset management. These institutional money managers provide access to an array of TPFG strategies that include many different investment styles with timely research and differing capital market assumptions.

TPFG is committed to leveraging the discipline of institutional asset managers to bring advisors a level of innovation, customization and experience for their clients.









PIMCO

BlackRock











Strategy PLUS offers a suite of model portfolios available inside workplace retirement accounts, with focused or blended allocation styles, fueled by a variety of management choices. Personalized for different appetites.

MULTI 🗲

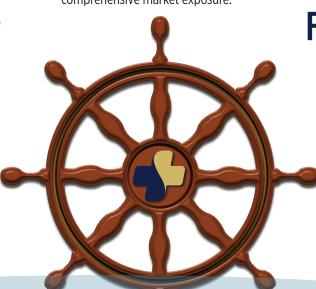
The most diversified set within the Strategy Plus lineup, constructed for the most comprehensive market exposure.

INDEX 🔸

Lower underlying fees using passive holdings with tactical strategies.

TARGET 🗲

Elevates traditional target date investing using active management.



FOCUS

Multiple strategic and tactical managers with unique synergies.

SELECT *

Very concentrated exposure to specific strategists.



Providing continuous monitoring and due diligence of external Strategists

While outside evaluation is rare in the wealth management industry, we've engaged Wilshire, one of the most respected names in manager research. For more than 40 years, Wilshire has provided robust financial analytics and end-to-end investment services for institutional investors, financial advisors, intermediaries and pension plans.

Wilshire provides written due diligence evaluations and Manager Research Ratings on the strategies utilized in our 17 PFG Single Ticker Models. The firm also conducts formal investment due diligence meetings with our third-party investment managers, determining if investment guidelines are consistent with the style and strategy of each PFG Fund and appropriate for qualified retirement plans.

Think of Wilshire as an extra set of eyes on our PFG Single Ticker Models, which are the building blocks for our Strategy PLUS model suite.

Wilshire

With scrutiny intensifying standards evolving, oversight and due diligence have become more central to investment management companies.

Sales: 866-583-8734

Regional Sales Map

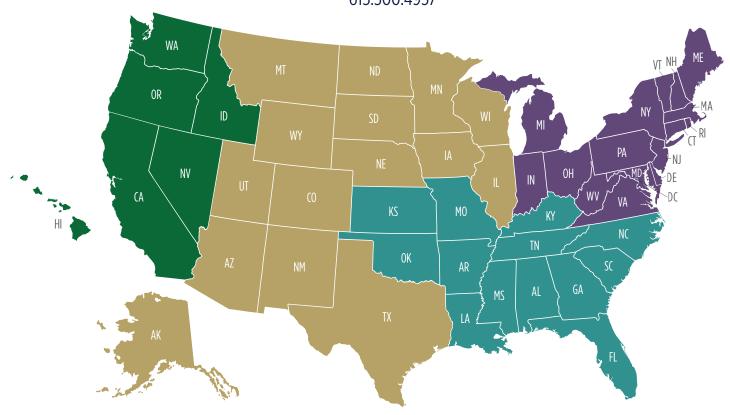
Phone 866.583.8734

Brooks Marston

Executive Vice President - National Sales Manager 617.306.1238

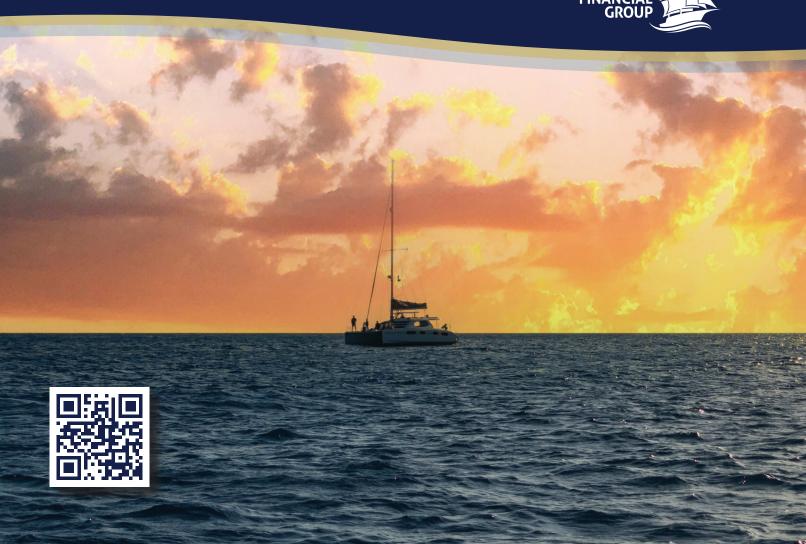
Mark Kennedy

Vice President - National Sales 615.300.4957



REGION	CONSULTANT	PHONE	EMAIL	INTERNAL PARTNER	PHONE	EMAIL
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Mountain	Michael Jenco, VP	412.600.3471	michaelj@tpfg.com	Brian Leonard, ISC	425.201.3950	brian.leonard@tpfg.com
West	Neil Nakagawa, VP	916.425.7979	neiln@tpfg.com	Craig Olsen, AVP	949.393.4395	craigo@tpfg.com





Important Disclosures:

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Sales: 866-583-8734