

TPFG Manager Commentary:

The past few weeks have seen a sharp increase in volatility over continuing uncertainties around the spread of COVID-19 and its effects on the market. The S&P 500 managed to finish the week up +0.65%, though small caps fell -1.95%. Energy was the worst performing sector, down -7.2%, and continued falling on Monday as oil prices slumped. OPEC and its allies could not agree on a production cut. The Federal Reserve made a surprise 50bps cut on Tuesday, and U.S. Treasury rates hit an all-time low, with the 10-year well below 1.00%. The Federal Reserve meets again on March 17-18, and markets are already pricing in further cuts. Economic news is still positive as the U.S. added 273,000 jobs in February. Average hourly earnings rose by 0.3%, and the unemployment rate fell to 3.5%.



Economic Review*

- FOMC lowered rates by 0.50%
- Markit manufacturing PMI at 50.7
- ISM manufacturing PMI at 50.1
- Unemployment at 3.5%
- Markit non-manufacturing PMI at 49.4
- ISM non-manufacturing PMI at 57.3

The Pacific Financial Group

The Pacific Financial Group (TPFG) was founded with a vision to create an agile, boutique investment firm. TPFG utilizes a proprietary investment research and portfolio construction process called "Rational Analysis™" to select investments for each portfolio. This process, in coordination with RiskPro®, ensures that our portfolio management team utilizes all three major types of portfolios analysis disciplines: Fundamental Analysis, Technical Analysis and Quantitative Analysis. By integrating the best features of these disciplines, Rational Analysis™ has become a time tested, process oriented, risk management approach to decision-making that adapts to changing and volatile market conditions.

Spotlight: RiskPro® PFG Equity 30+ (PFDEX)

Pacific Financial serves as the asset allocation strategist for this Fund by carefully selecting from the universe of mutual funds and ETFs. Pacific Financial uses a multi-cap approach to pursue capital appreciation primarily through a blend of domestic equity securities. The strategy is also designed to overemphasize sectors and capitalization bands that are economically advantaged in an effort to capture a wide variety of market opportunities. In addition, it seeks aggressive growth with no limit to the maximum range of total returns over a forward-looking rolling twelve month period through the use of RiskPro®.

The RiskPro® PFG Equity 30+ fund is focused on domestic multi-cap equities. The fund is focused on several themes, resulting in a defensive stance. These include high quality growth and low-volatility equities. We are monitoring current volatility closely, and are evaluating further defensive positioning. There are several ways this could be implemented, including a reduction in equity beta and/or raising cash.

RiskPro® PFG Equity 30+ (PFDEX) is available in these Managed models:

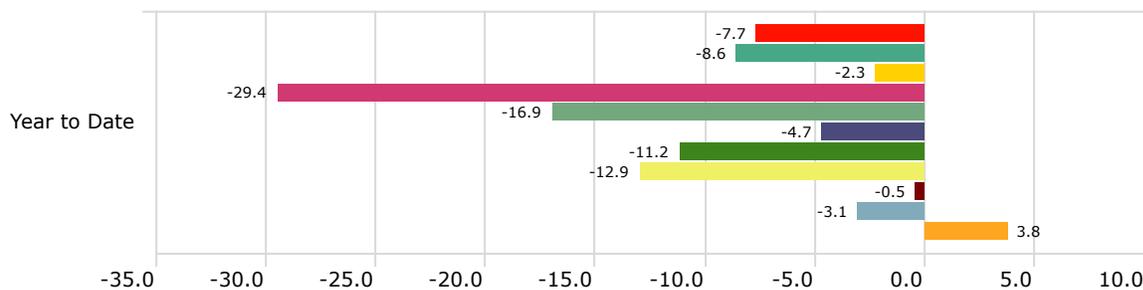
- Managed (Moderate, Moderate Aggressive, Aggressive);
- Managed - Focused (Moderate, Moderate Aggressive, Aggressive);
- Managed featuring Loring Ward (Moderate Aggressive, Aggressive);
- Managed featuring Meeder (Moderate Aggressive);
- Managed featuring TPFG (Moderate, Moderate Aggressive, Aggressive)

Trailing Returns

	1 Week	1 Month	3 Month	1 Year
S&P 500 TR USD	0.65	-10.97	-5.08	9.39
S&P MidCap 400 TR	-0.86	-12.99	-10.71	-2.76
S&P SmallCap 600 TR USD	-1.95	-14.59	-13.11	-6.83
MSCI ACWI NR USD	0.47	-10.55	-5.72	4.61
MSCI EM NR USD	0.69	-8.08	-3.13	-1.69
BBgBarc US Agg Bond TR USD	1.88	4.14	5.87	13.62

YTD S&P Sector Returns

- S&P 500 TR
- Consumer Discretionary
- Consumer Staples
- Energy
- Financials
- Health Care
- Industrials
- Materials
- Real Estate
- Technology
- Utilities





Weekly Manager's Pulse

March 9, 2020

Disclosure

The information provided herein is the opinion of The Pacific Financial Group ("TPFG") a registered investment advisor, and may change without notice at the discretion of TPFG. Strategic Partner represents a summary of selected strategists used within the TPFG offerings. Spotlight contains strategies managed by TPFG and represent TPFG's opinion and evaluation of its managed strategies. All information is believed to be accurate but has not been independently verified and TPFG makes no warranties as to the accuracy of the information or any representations made or implied. The information should not be construed or interpreted as an offer or solicitation to purchase or sell a financial instrument or service. The information is for informational purposes only and should not be relied on or deemed the provision of tax, legal, accounting or investment advice. Past performance is not a guarantee future results. All investments contain risks to include the total loss of invested principal. Diversification does not protect against the risk of loss. Investors should review all offering documents and disclosures and should consult their tax, legal or financial professional before investing.

Indices represent the broader market as relevant to the sector or market covered by the index. Indices are unmanaged and cannot be invested in directly. Indices do not consider the costs, fees, trading, or performance that an investor would otherwise experience when investing. Returns are not annualized for periods less than 1 year.

Returns data sourced from Morningstar Direct.

* Sourced from JPMorgan Chase, publicly available at <https://am.jpmorgan.com/us/en/asset-management/gim/adv/insights/weekly-market-recap>

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